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Beehive Awareness – Pricing & Packaging

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Agenda

- Flexible Deployment Options
- Oracle Beehive Pricing



Flexible Deployment Options

Flexible deployment options to suit business needs

On Premise

Traditional software model – Customer buys, deploys and manages software

On Demand Managed Service

Oracle manages Beehive @Customer, @Partner, or @Oracle.

On Demand Subscription

Includes Beehive software, support, hosting and management

Beehive On Premise

All prices per Collaboration Program User -- 1000 Seat MIN

Beehive Voicemail : \$20

Voicemail and FAX

Beehive Messaging Req'd

Beehive Messaging : \$30

Zimbra, Outlook Extensions,
Mobile (P-IMAP, OMA-DS)

Beehive Platform Req'd

Beehive \$30
Team Collaboration:

Workspace Client

Beehive Platform Req'd

Beehive \$20
Synchronous Collab:

Web and Voice Conferencing
Group Chat

Beehive Platform Req'd

Beehive Platform: \$50

Explorer Extensions for Workspaces (OBEE)
Standard Protocols: IMAP (email), CalDAV (calendar), WebDAV, XMPP(IM), SMTP, FTP
Beehive Central, Beekeeper (admin), Exchange Co-ex, AD Co-ex

LU Database EE & Partitioning, IAS EE, BPEL Included

Database options:

RAC, DataGaurd,
Adv Security
Adv Encryption, Exadata
EM Mgmt Packs

FMW Options:

BPEL (FU)
Portal, URM,
WebCenter

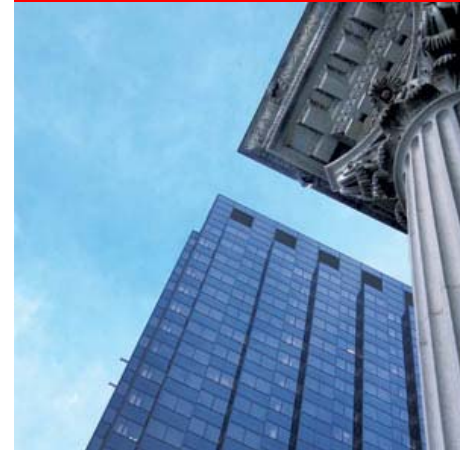
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Beehive On Demand Pricing Model

Beehive On Demand	@Oracle	@Customer	@Partner	Comments
Managed Service*	\$10	\$10	\$10	\$100,000 Annual Minimums License + Support purchased separately Storage: 300GB per customer VPN connection Email Hygiene included in @Oracle
Subscription*	\$15	--	--	\$100,000 Annual Minimums License + Support included (incl. RAC) Storage: 1GB per user VPN connection Email Hygiene included

Beehive On Demand Options	Fees
Disaster Recovery Service	Per Disaster Recovery schedule
Advanced Security and Compliance Information Rights Management Universal Records Management Universal Online Archive E-Mail Archive Service	Per Quotation Licenses + Support must be purchased separately
NotifyLink for Beehive On Demand	\$8 per user per month

Appendix



For More Information

oracle.com/bee hive 



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